



Online conference

S&OP 2022

August 31st, 08.45-13.00

Standardized ERP and S/OP Tools, Process and Change Management Are the Lever for Fast and Efficient Integration of Merger and Acquisitions at Danfoss

Danfoss wants to be a global leader on energy efficient solutions for the Global Green Transformation. An ambitious vision that requires growth. One of many strategic levers for a successful merger and acquisition is a fast and painless implementation of ERP and IT systems.



CLAUS SEIDING

Head of Production Planning – One ERP, Danfoss

Claus Seiding is a graduate from Aarhus University with a master's degree in Logistics. In 2003, he started working as Web Instructor for Danfoss, and now, 19 years later, he works with Danfoss' One ERP Program, as Head of Production Planning. The One ERP is the biggest and most ambitious IT project in the history of Danfoss.

Since his studies, supply chain management has been Claus' main academic interest. Now, leadership and management are his new interests. He is driven by the search for potential in development of people and organizations.

Where do I find inspiration for my career?

I consider myself as being creative, curious and an S/OP enthusiast. Being part of a team with the same interests and passions fuels me with energy. I like the feeling of being part of the developed concept and system solutions and seeing the huge impact they have on our organization. At the same time, I enjoy having the freedom and management commitment to continuously explore the area.